Impact ERP Software

for productive utilization of resources
Impact ERP Software - Introduction


Advantages at a glance of Impact ERP:

✓ Eliminate costs & inefficiencies
✓ Improve operational efficiency
✓ Enhance productivity, customer satisfaction flexibility and control
✓ Enable new business and growth strategies
✓ Improve communication and collaboration
✓ Expand your knowledge of key business data
✓ Leverage IT infrastructure and information assets
# Impact Suites & Modules

<table>
<thead>
<tr>
<th>SUITES</th>
<th>MODULES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>Accounts</td>
</tr>
<tr>
<td>Purchase</td>
<td>Purchase Order</td>
</tr>
<tr>
<td>Sales</td>
<td>Marketing</td>
</tr>
<tr>
<td>Inventory</td>
<td>Product</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>Production</td>
</tr>
<tr>
<td>CRM</td>
<td>Contact Book*</td>
</tr>
<tr>
<td>HRM</td>
<td>Human Resources</td>
</tr>
<tr>
<td>SCM</td>
<td>Supply Chain Planning</td>
</tr>
<tr>
<td>Project</td>
<td>Planning</td>
</tr>
<tr>
<td>On Demand</td>
<td>Security &amp; Utility*</td>
</tr>
</tbody>
</table>

**Legend:**
Impact Key Differentiators

1. The most comprehensive ERP software for MSME (Micro, Small & Medium Enterprises)
2. Modular Sales – Start with minimum modules and add-up as required
3. An adaptable ERP software for growing business needs
4. ERP as your software – than as a product
5. Fully customizable and configurable with auto upgrade
6. Scalability - ERP II and BI (Business Intelligence) functionality
7. With 10 Suites and 50 Modules
8. Low Cost Ownership & Simple Licensing Model
9. A product design which is 8 years old on SMB segment
10. Product which is localized (Country specific)
11. Industry specific versions
12. Single Vendor Solution – Database, Server, VPN Router, Barcode Printer / Scanner...
13. Continuous R&D and C&D (Connect & Develop) to give best features

Legend:
# Impact ERP Key Functionality

<table>
<thead>
<tr>
<th>Finance</th>
<th>Purchase</th>
<th>Sales</th>
<th>Inventory</th>
<th>Manufacturing</th>
</tr>
</thead>
<tbody>
<tr>
<td>• budget and analysis</td>
<td>• organize &amp; maintain detailed vendor</td>
<td>• inquiry, quote, follow-up &amp; negotiation</td>
<td>• items, products &amp; BOM</td>
<td>• MRP II (manufacturing resource planning)</td>
</tr>
<tr>
<td>• general ledger and journal entries</td>
<td>information</td>
<td>• sales orders</td>
<td>• manage detail</td>
<td>• production order</td>
</tr>
<tr>
<td>• accounts payable and receivable</td>
<td>request for quote and comparison</td>
<td>• proforma invoices, sales invoices &amp; returns</td>
<td>inventory records &amp; stock movement</td>
<td>• batch management</td>
</tr>
<tr>
<td>• debit &amp; credit note</td>
<td>• purchase orders</td>
<td>• opportunity management</td>
<td>• maintain optimal</td>
<td>• plan and schedule</td>
</tr>
<tr>
<td>• reconcile financial accounts</td>
<td>• manage procurement &amp; inspect vendor</td>
<td>• maintain price matrices</td>
<td>inventory levels</td>
<td>production with process</td>
</tr>
<tr>
<td>• define &amp; manage tax parameters</td>
<td>shipments</td>
<td>• price calculation tool</td>
<td>• simplify inventory</td>
<td>• manage material and</td>
</tr>
<tr>
<td>• forecast and control of banking</td>
<td>GRN (goods receipt note) &amp; returns</td>
<td>• ship finished product</td>
<td>transactions</td>
<td>equipment capacity</td>
</tr>
<tr>
<td>• petty cash management,</td>
<td>• manage sub contracting job</td>
<td>• manage Export document and transactions</td>
<td>• ship and receive goods</td>
<td>• track &amp; manage</td>
</tr>
<tr>
<td>• financial statement</td>
<td>• import management</td>
<td></td>
<td>• track material location / lot</td>
<td>outsourcing / sub contract with or without</td>
</tr>
<tr>
<td>• and reporting</td>
<td>• forecasting &amp; MRP (material requirement planning)</td>
<td></td>
<td>information</td>
<td>raw material</td>
</tr>
<tr>
<td>• cost accounting</td>
<td></td>
<td></td>
<td>• track serial numbers, utilize bar</td>
<td>• quality: Inspect</td>
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<tr>
<td></td>
<td>• perform drill-down analysis</td>
<td></td>
<td>coding, &amp; perform cycle counting</td>
<td>incoming &amp; outgoing, on process</td>
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<tr>
<td></td>
<td>• multicurrency support</td>
<td></td>
<td>and physical inventories.</td>
<td>• excise trading &amp;</td>
</tr>
<tr>
<td></td>
<td>• maintain a complete history of activities</td>
<td></td>
<td>• define &amp; manage assets</td>
<td>manufacturing with</td>
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<tr>
<td></td>
<td>• attachment provision for transactions</td>
<td></td>
<td>• Internal branch or</td>
<td>statutory reports</td>
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<td></td>
<td>• follow ups with individual dashboard</td>
<td></td>
<td>warehouse transfer</td>
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<tr>
<td></td>
<td>• provision to duplicate &amp; revise the</td>
<td></td>
<td>• transactions analysis &amp; strike rate</td>
<td></td>
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<tr>
<td></td>
<td>transactions</td>
<td></td>
<td>reports</td>
<td>• automate frequently</td>
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<tr>
<td></td>
<td>• transactions analysis &amp; strike rate reports</td>
<td></td>
<td>• user privilege based access</td>
<td>performed tasks</td>
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<tr>
<td></td>
<td>• user privilege based access</td>
<td></td>
<td>• provision to export</td>
<td></td>
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<tr>
<td></td>
<td>• automate frequently performed tasks</td>
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<td>data to xls</td>
<td></td>
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<tr>
<td></td>
<td>• provision to export</td>
<td></td>
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</table>
## Impact ERM Key Functionality

<table>
<thead>
<tr>
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<th>HRM</th>
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<th>Project</th>
<th>On-demand</th>
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</thead>
</table>
| • comprehensive contact book with label printing  
• service contract management  
• service complaints & billing  
• customer support system with knowledge management  
• sales force automation with team based tracking  
• comprehensive & integrated mail management  
• provision of e-mail, on-screen messaging, or SMS | • manage every aspect of employee information  
• process payroll quickly, efficiently & print payroll checks  
• full tax compliance  
• complete statutory reporting  
• project based payroll & tracking  
• recruitment tracking & management  
• employee self service portal with limited access  
• appraisals management  
• reminders & alerts  
• mobile interface is also available | • demand & supply forecasting  
• supply chain planning  
• order & supply management  
• distribution System  
• transportation definition & management | • feasibility study  
• forecasting  
• planning  
• staff master  
• resources master  
• staff management  
• resource management  
• controlling  
• deviation management  
• bench marking  
• work definition | • user / customer based customization  
• ISO based documentation and quality management  
• corporate services or integration package for real estate, legal, stock trading, bullion and various options  
• Management Information System (MIS)  
• Decision Support System (DSS)  
• various level security – user wise, data wise, access wise, interface wise |
Impact Client Case Studies (partial & abstract)

Trading & Manufacturing Companies:
- Mass manufacturing & distribution – Food products, Tea & Coffee, Ice Cream, Bakery, Condiments, Sweets, Dry Fruit
- Retail chain of apparels curtains
- Commodities import and trading
- Distributor & retailer for digital camera
- Distributor & retailer for fishing and marine products
- Distributor for telephone products
- UPS Distribution & Manufacturing
- Sports & lifestyle products
- Life sciences product
- Chemicals (Food & Fine Chemicals)
- Lighting Showroom & Projects
- FMCG (Gift items)
- Automotive & Eng.. Suppliers & wholesalers
- Shell & Tube Heat Exchangers Manufactures
- Furniture manufacturing company
- High technology crane mfg.
- After Chassis Products manufacturers
- Embedded product development (hand-held)
- Blow molding mfg.
- Steam and Gas Turbines mfg.
- Springs & hydraulics mfg.
- Tyres & tubes mfg.
- Coupling Systems mfg.
- Thread cutting dyes
- FRP, epoxy, polyester products mfg.
- Electromechanical devices mfg.
- Metal Products (designer sheets) mfg.
- Stainless Steel Sheets Equipments mfg.
- Kitchen Equipments mfg.
- Solid Carbide tools mfg.
- Coal mining company

Services & Others:
- Microfinance consulting & NGO
- Projects - Investment Banking & Infrastructure Advisory
- Container freight station services
- Advertising, Event, Security & FMS (Facility Management Services )
- Real Estate Business
- Bullion & Properties
- INCOME TAX DEPARTMENT, India (Forms Store Inventory section)
- Army Base Workshop, India
Impact Technology, Implementation & Support

Highlights:

- RAPID Implementation model
- Remote installation & support model
- Virtual Class Room & Hands on Training
- Detailed Documentation
- Access to Customer Support Website
- Existing data migration & support
- Works on a minimum configuration computer

Technology:

- Microsoft .Net Technology
- Microsoft Windows
- Enterprise Application Architecture

* Currently Impact supports MS SQL, IBM DB2, MYSQL, ORACLE; # depends on the number of users
About Netsoft Solutions India P. Ltd.

- Solutions: **Enterprise Business Software**
- Registered office: **Bangalore**; Partners: **India**, Singapore, Middle East, Africa, Russia, USA...
- In the last **11+ years**, we have catered to more than 250 clients across continents
- Netsoft has a specialized dedicated team of more than **40+ professionals**
- Netsoft core focus area is Small and Medium Businesses (SMB/SME) across the globe

**MISSION:**

- Deliver **benefits.**
- **Proficient & Reliable Partner.**

**AFFILIATES:**

- IBM
- HP
- Microsoft

**BUSINESS MANTRA:**

*Win - Win; SMB > MNC / Enterprise > Cost Benefit & Innovativeness*
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We look forward to serve your requirement.

Thank You